

Cyber Security

Sales presentation

PAB/SGT-500/19-002, PAB/SGT-600/19-002,
PAB/SGT-700/19-002, PAB/SGT-750/19-001,
PAB/SGT-800/19-001



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Why – Cyber Security

To keep the system safe...

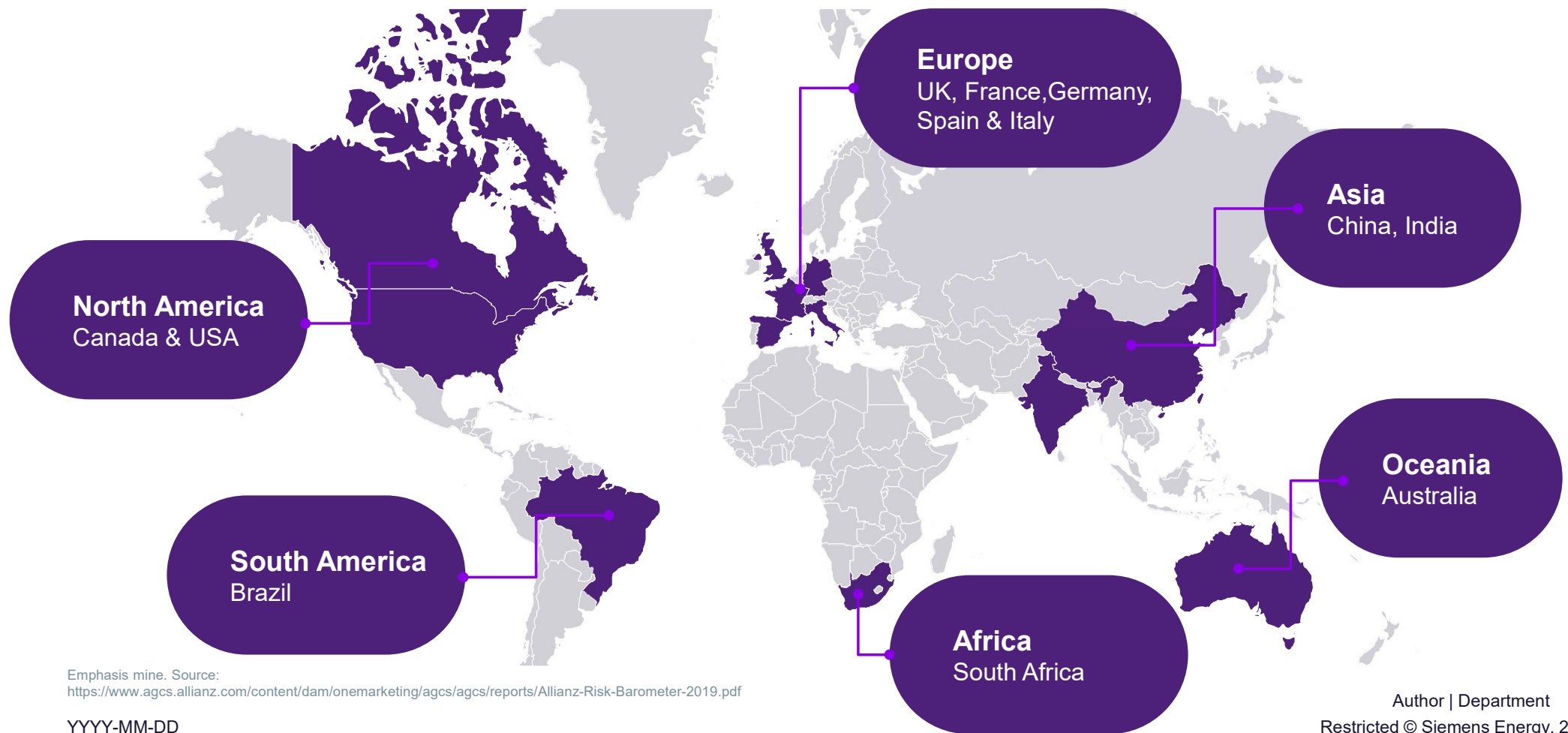
...with our in-depth market knowledge and comprehensive set of solutions along the full value chain. We deliver clarity and focus to help you as our customer to make better decisions.

Our mission is in strengthening your Cyber Defenses, we navigate you through the complex relationship between your information technology (IT) and operational technology (OT) environments.



With increasing growth in technological and digital innovations come great challenges on information security and data protection.

Top Cyber Incidents/Business interruption around the world



Why – Cyber Security

IT

Information system used for business communication



- Traditional focus for cyber investment
- Systems replaces every 3 – 5 years
- Known assets/well understood
- Attackers steal data
- Tolerance for failover or delay

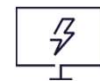


OT

Operational systems used at the plant level to produce and transport energy



Automation hardware



Power Meters



DCS / HMI screens



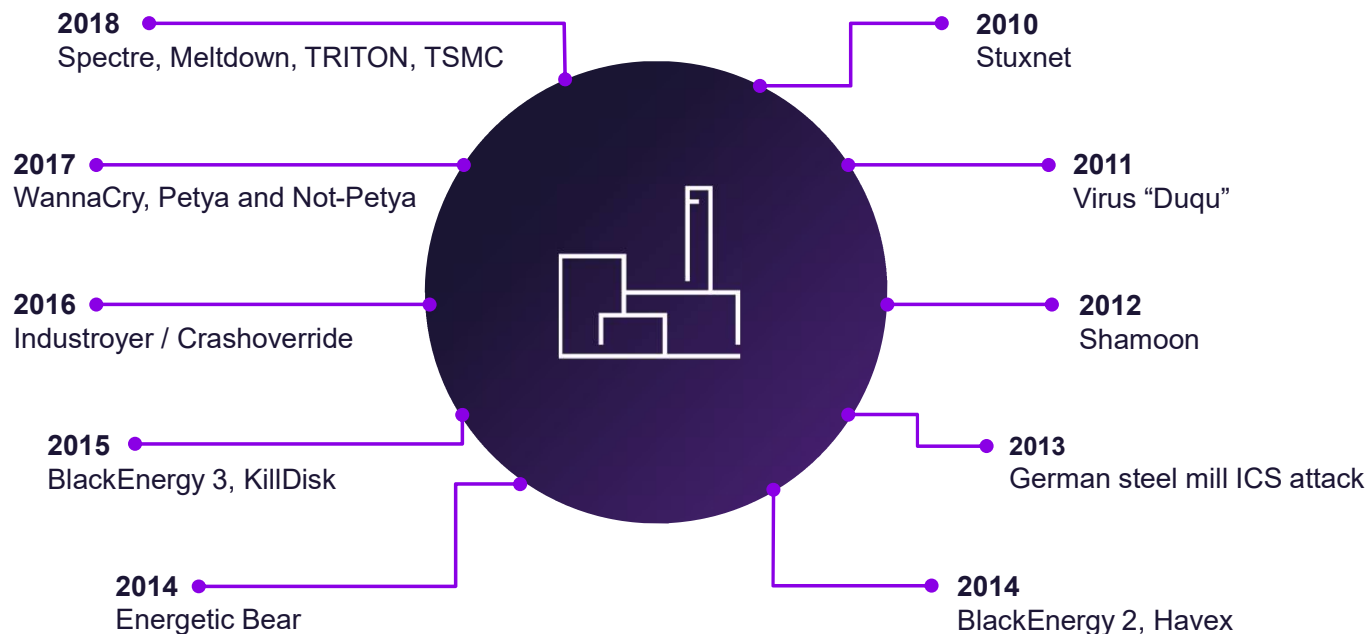
Field Devices

- Often ignored – lower cyber maturity
- Legacy systems last 20-30 Years
- Many unknown assets/not well understood
- Attackers disrupt/destroy/delay power supply
- Uptime is critical

Area of Siemens Energy Deep Expertise

Why – Cyber Security

Cyber Security attacks on industrial systems (2010-2018, selection)



Source: SANS, Hackmageddon, Reuters, NY Times, sans.org, Trend Micro, FireEye



Disrupting, delaying, or destroying the supply of energy is a big incentive

There are a variety of attackers

- Examples: Nation States, Organized Crime, Terrorist, Hacktivists

Attacks have grown in frequency and intensity

- Examples: Ransomware, Insider Threat, Phishing Attacks, Malware, zero day

Why – Cyber Security, Because Cyber Attacks can have costly impacts on operations



£17 M

May 2018 saw the introduction of the Networks and Information Systems (NIS) Directive. If Organizations do not comply they can face a fine for every cyber incident.

\$1-2 M/day

Economic impact of buying energy to replace production Capabilities

Richmond Times Dispatch
http://www.richmond.com/business/nuclear-plant-outagescostly/article_da2b7cbe-b2ef-567ca28d-694459d0b726.html

\$38-88M

Average annual spend on unplanned downtime

GE – The Impact of Digital on Unplanned Downtime. October 2016.
https://www.geoilandgas.com/sites/geog.dev.local/files/ge_offshore_study_paper.pdf

225,000

Customers without power due to Black Energy attack, 2015

E-ISAC Analysis:
https://ics.sans.org/media/EISAC_SANS_Ukraine_DUC_5.pdf

\$300 M

Cost of NotPetya ransomware ICS attack to single industrial company in 2017

CNBC
<https://www.cnn.com/2017/08/16/makers-says-notpetya-cyberattackcould-cost-300-million.html>

What – Cyber Security Solutions

Your IACS (Industrial Automation and Control Systems)

Equipment is subject to Cyber Security risks which can be addressed with the latest solutions. Potential hazards, security risks and defense measures are constantly changing, so it is important to always keep an overview of the current state to manage the potential risk of an unwanted operational impact.

Our solution is to implement the Cyber Security Essential package consisting of six elements for minimizing Cyber Security risks over time.

YYYY-MM-DD



A risk assessment should be executed in close collaboration With you as a customer for optimal results based on IEC62443 and NERC

What – Cyber Security Solutions, focus on developing three key areas

Assess and Plan

- What do I need to protect?
- What are my threats?
- Where are my vulnerabilities and weaknesses?
- How do I create a cyber roadmap?



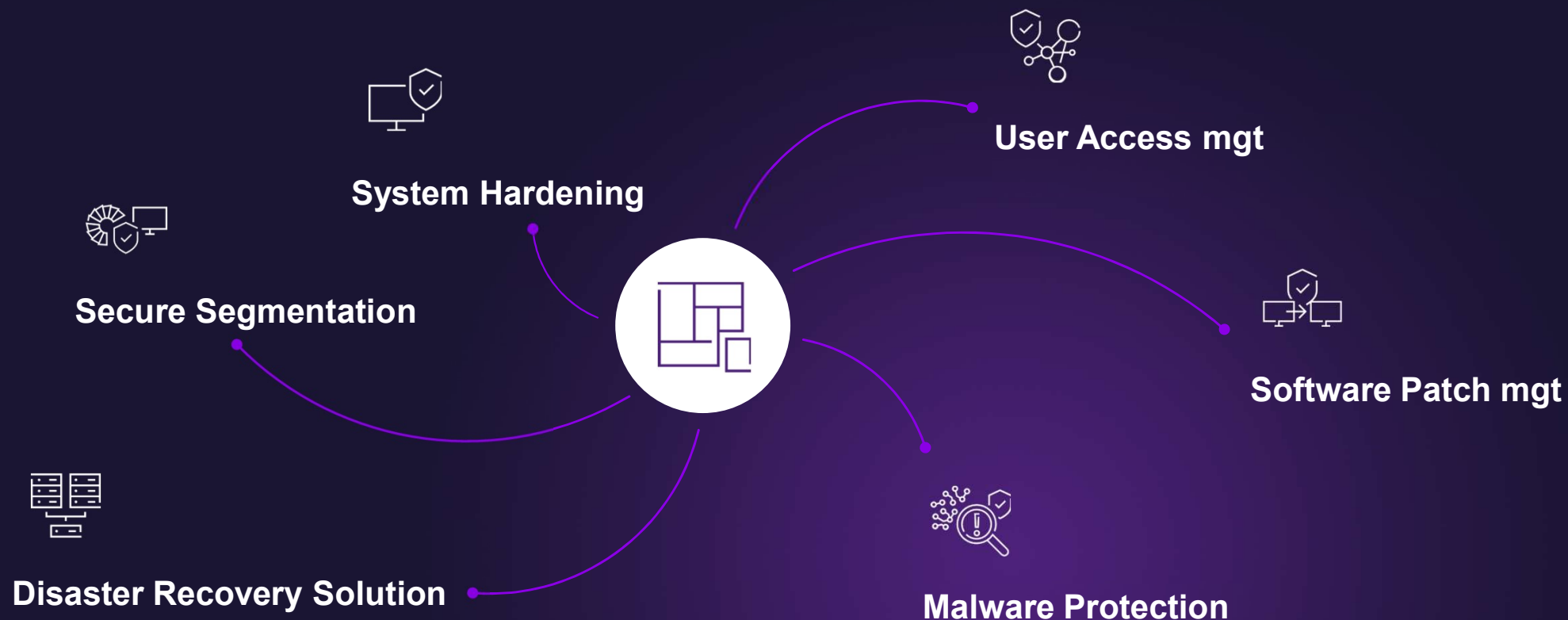
Protect

- What protection do I put in place (at every level)?
- What cyber capabilities do I need to have?
- How do I test my cyber protections?

Detect and Respond

- How do I know I have been breached?
- How do I know when new vulnerabilities are announced?
- How do I best respond to an attack?
- How do I make sure it doesn't happen again?

How – To apply Cyber Security with our Essential package



System Hardening is the process of limiting potential weaknesses that make systems vulnerable to Cyber Attacks



User access management describes the basic definitions, principles, processes & guidance to minimize Cyber Attacks



Software Patch management aligns with Siemens Energy to update the IACS with Security & Critical Patches to minimize Cyber Attacks



Malware protection is a type of program that actively prevent malicious software from infecting the IACS to Cyber Attacks

**End Point Protection -
Malicious Code**

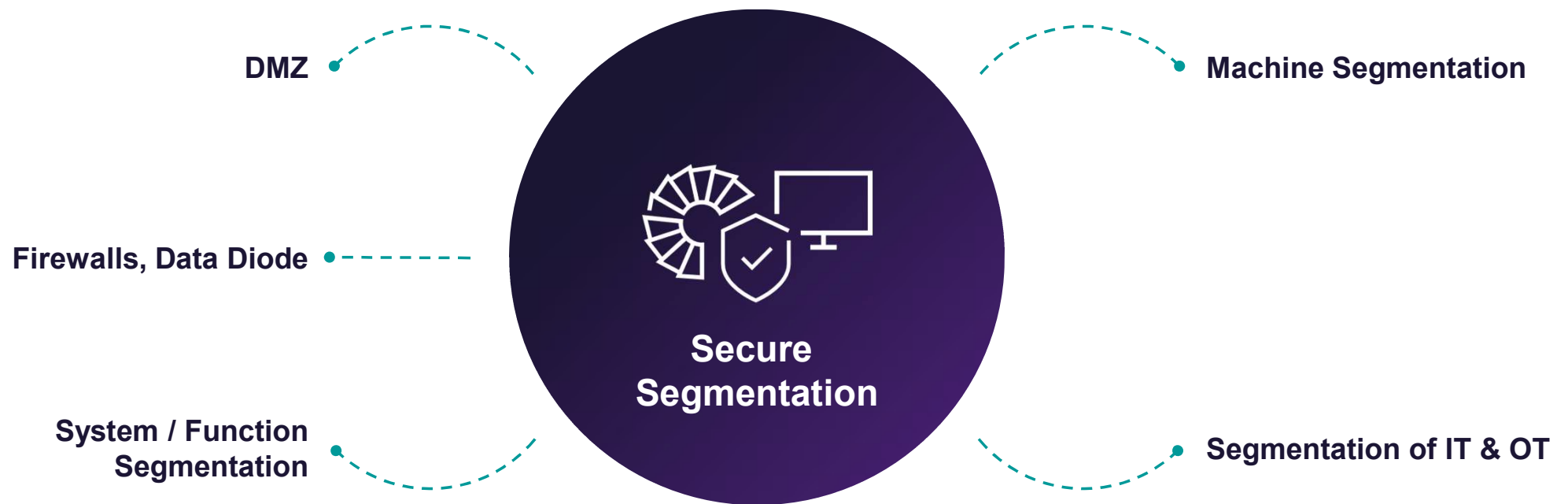


Antivirus Definitions

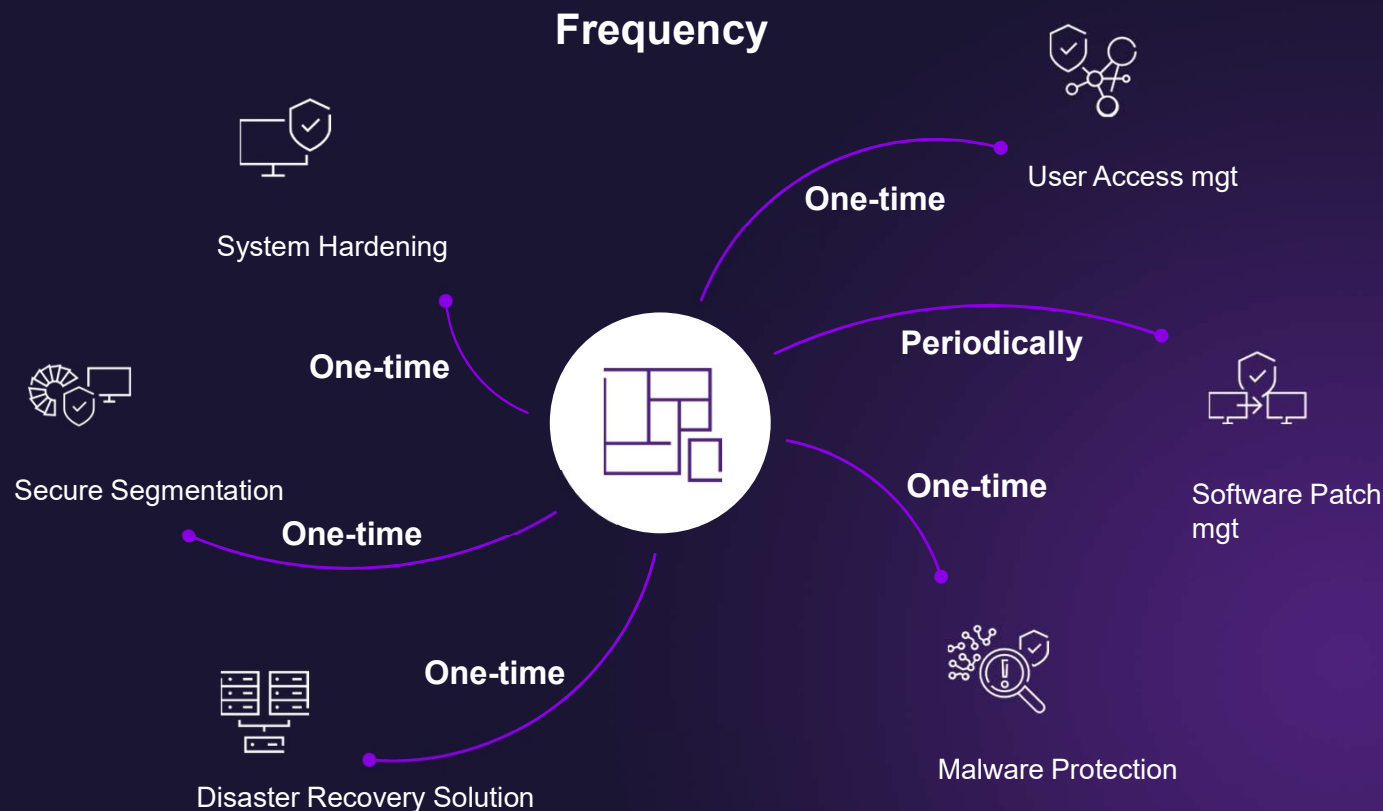
Disaster Recovery Solution is to have tried-and-tested backup, restore software processes in case of any upcoming disaster



Secure segmentation is to limit potential weaknesses in layers of network communication to Cyber Attacks



How – To apply Cyber Security with our Essential package, with pre-defined package for Defense in Depth



Option:
Assessment
IEC62443/NERC -
One-time



Your Benefit

With Siemens Energy OEM knowledge, products, and comprehensive Cyber Security technology, experience, and access to diverse industry expertise your benefits are:

- An essential package to raise your IACS Cyber Security standard.
- Minimize the risk of unwanted business interruptions due to Cyber Security threats.
- Minimize security gaps.
- Increased awareness and capabilities to maintain Cyber Security level when cyber threats are changing
- Support to be compliant with legislation/standards such as IEC62443 and NERC.

Questions



Disclaimer

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